

Committed to Safety Committed to Excellence





SAFETY is a full-time job – don't make it a part-time practice!

Smith Tank & Steel, Inc. has one of the best safety records in the industry. The owners and managers believe that without a strong safety program we would not be able to compete in the industry as a world-class competitor. Our training is intense and informative. Our managers, supervisors, foreman, and pushers go through extensive training in CPR, first aid, crane, rigging, HAZCOM, heat stress, and confine space permitting are just a few of the classes and training they go through on a yearly basis; plus any specific training required by the client.

We stress zero incidents and have proven this for several years and continue to maintain this goal. We believe if safety is a leader then quality and productivity will follow.

We are members of Baton Rouge Safety Council, ISNetworld, PEC, PICS auditing, and NCMS.

NCCO training for riggers and operators with certifications. All drug and alcohol testing is performed through DISA.

Our extensive, ongoing safety procedures include:

- Zero Incident/Zero Injuries (All incidents and injuries
- 100% tie off for all personnel
- · Weekly safety meetings and daily tailgate meetings are conducted on every jobsite
- · All our supervisors and foremen are First Aid and CPR certified
- Weekly Audits are performed and reviewed for Compliance by Management
- We follow DISA's drug and alcohol testing plans (DOT and Non-DOT)
- Supervisor Training
- Employee Awareness and Behavior Based Evaluations
- We train our crane operators and riggers to the NCCCO guidelines
- We OQ train and qualify employees for DOT specific tasks
- All employees have TWIC cards

Smith Tank & Steel is a proud member of the following associations:

BATON ROUGE SAFETY COUNCIL **ISNETWORLD PEC PREMIER** PICS AUDITING





QUALITY

Smith Tank & Steel, Inc. developed and utilizes a proprietary

system of perpetual improvement that automatically updates in-house erection and welding procedures. This allows us to produce the highest quality welds, provide competitive quotes and ensure a safer working environment for our employees.

All personnel are schooled in the Smith System and receive training on an ongoing basis. Every weld made by Smith Tank is identical, regardless of the location.

Tanks are built, maintained and repaired to tolerances exceeding codes API 650, 653, and 620.

The results speak for themselves. Every project is a reference to our quality of work. Repeat customers are proof of our commitment to excellence and on-going success.

Smith Tank & Steel, Inc. employees are proud of their work and strive for perfection.







NEW CONSTRUCTION - API 650 & 620

Smith Tank & Steel, Inc. is recognized as a national leader for the construction of field-erected tank projects. All work is performed in accordance with American Petroleum Institute 620, 650, and AWWA standards.

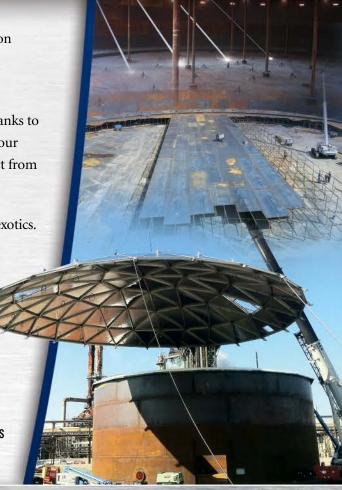
We engineer, design, fabricate and erect tanks any size from small shop built tanks to field-erected tanks in excess of 315' diameter. No job is too small or large for our experienced team. If a turnkey project interests you, we can handle the project from tank foundations, tank erection, painting, insulation and associated piping.

Materials used include carbon steel, stainless steel, alloys, aluminum and other exotics.

We construct the following:

- External Floating Roof Tanks
- Internal Floating Roof Tanks
- Double Deck Floating Roof Tanks
- Cable Suspended Internal Floating Roof Tanks
- Aluminum Floating Roof Tanks
- Umbrella & Dished Dome Roof Tanks
- Geodesic Dome Roof Tanks
- MESA Bottom Tanks

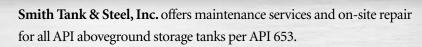
- Double Bottom Tanks
- Double Wall Tanks
- Low Temperature Tanks
- Clarifiers
- Open Top Tanks
- Supported Cone Roof Tanks
- Self-supported Cone Roof Tanks
- Spheres







TANK REPAIR



Our Expertise Includes:

- Shell Inserts removing and replacing damaged or corroded tank shell plates
- Modifications modifying and replacing manways, nozzles, associated piping, internal heating coils, ladders, platforms and other tank appurtenances
- Foundation Work jacking tanks for repair or replacement of foundations
- Bottom Replacements removing and replacing of bottoms, including contaminated soils, secondary containment liners and cathodic protection systems
- Roof Replacements –removing and replacing damaged or corroded roof and structures, including internal or external floating roofs and supplying and installing floating roof seals

We welcome the opportunity to meet with your staff to discuss maintenance requirements. We offer maintenance programs and repair services tailored to your needs.

FABRICATION SERVICES

Smith Tank & Steel, Inc. can provide fabrication for your tank construction projects. With our industry-leading safety record and our experienced engineers and technicians, we can design, fabricate, erect or install tanks and vessels to meet all your requirements and API, ASME and AWWA standards.

Our Fabrication Services Include:

- ASME pressure vessels
- Shop-built API & AWWA tanks
- Plate rolling

Tank Appurtenances

- Sumps
- Manways
- Thickened Inserts
- Nozzles
- Stairways
- Rolling Ladders
- Platforms
- Gauge Pole
- Smith Tank Fabrication maintains
 ASME A, R, U and U2 Stamps









TURNKEY TANK & TERMINAL EPC SERVICES



Smith Tank & Steel, Inc. services Upstream Production and Gathering, Midstream Pipeline, Downstream Petroleum Refining, Terminals, Power, Pulp and Paper, Aviation, Petrochemical Industries and Government Projects.

All design, engineering, and fabrication work is done in-house for single tanks or complete terminal facilities. Fabrication work takes place at the Smith Tank headquarters in Gonzales, LA. Field erection is performed by **Smith Tank & Steel, Inc.** crews who specialize in the construction and repair of aboveground welded storage tanks as well as field erection of ASME vessels.

Our Services Include:

- Civil Design & Foundation Work
- Cathodic Protection
- Secondary Containment/Leak Detection Liners
- Piping
- Paint & Coatings

- Mechanical
- Loading Racks
- Electrical & Instrumentation
- Commissioning

GENERAL CONSTRUCTION

Smith Tank & Steel, Inc. offers an array of services and products to compliment tank repair and construction. We can manage and construct a turnkey terminal project or supply any of the following components:

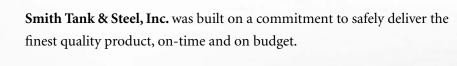
- Civil foundation work
- Piping
- Onsite fabrication and repair
- Structural
- Equipment setting
- Pumps
- Commissioning







COMMITMENT TO EXCELLENCE



We listen to our clients and employees. Positive feedback leads to improvements in safety and quality. The result is repeat business and a high employee retention rate.

All employees at **Smith Tank & Steel, Inc.** take pride in their contribution to the "Smith Way". This means excellence from administration to estimating, procurement, engineering, fabrication and final field construction. We realize that all projects must be built to the highest standards in the business, cost-effectively, and accident-free. Each manager at Smith Tank & Steel, Inc. has spent years in the field and knows what it takes to get the job done right – "The First Time".

Smith Tank & Steel – Quality Tanks Built by Quality People.







SMITH TANK & STEEL, INC.



API & AWWA TANK ERECTION & REPAIR

CORPORATE HEADQUARTERS

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