



ABOUT SMITH TANK

Smith Tank & Steel, Inc. was founded in 1997 and has grown to become a nationwide contractor specializing in the construction and repair of API storage tanks, ASME vessels and Mechanical Services.

The shop fabricates tanks, appurtenances, and ASME vessels. Bulk loads of plate steel are shipped to the shop by way of rail and truck. Rail can also be used to ship finished products such as heavy vessels.

Smith Tank & Steel, Inc. maintains the highest levels of safety to exceed customer expectations.

FACILITY INFORMATION GONZALES, LA

30 ACRE FACILITY WITH RAIL SPUR

10,000-SQ-FT APPURTENANCE FABRICATION

23,000-SQ-FT FABRICATION SHOP EQUIPPED
TWO 25 TON AND THREE 10 TON OVERHEAD
CRANES LATEST STATE-OF-THE-ART
PLATE ROLLER & PLASMA/OXY-FUEL
BURNING TABLE

25,000-SQ-FT CORPORATE OFFICE &
WAREHOUSE SPACE

8,000-SQ-FT PIPE FABRICATION
WAREHOUSE SPACE



SAFETY is a full time job - don't make it part time practice

Smith Tank & Steel, Inc. has one of the best safety records in the industry. The owner and managers believe that without a strong safety program we would not be able to compete in the industry as a world-class competitor. Our training is intense and informative. Our managers, supervisors, foreman, and pushers go through extensive annual training in CPR, first aid, crane, rigging, HAZCOM, heat stress, and confine space permitting. As well as any specific training required by the client.

We stress zero incidents and have proven this for many years and continue to maintain this goal. We believe if safety is the leader then quality and productivity will follow.

NCCCO training for riggers and operators with certifications.
All drug and alcohol testing is performed through DISA.

Our extensive, ongoing safety procedures include:

- Zero Incident/ Zero Injuries (All incidents and injuries are preventable)
- 100% tie off for personnel
- Weekly Safety meetings and daily tailgate meetings are conducted on every jobsite
- All of our supervisor and foreman are First Aid and CPR certified
- Weekly Audits are performed and reviewed for compliance by management
- We follow DISA's drug and alcohol testing plans (DOT and Non-DOT)
- Supervisor Training
- Employee Awareness and Behavior Based Evaluations
- We train our crane operators and riggers to the NCCCO guidelines
- All employees have TWIC cards

Smith Tank & Steel is a proud member of the following associations:

BATON ROUGE SAFETY COUNCIL
ISNETWORLD / NISIM
VERIFORCE
AVETTA
ICA
NATIONAL SAFETY COUNCIL

QUALITY

Smith Tank & Steel, Inc. developed and utilizes a proprietary system of perpetual improvement that automatically updates in-house erection and welding procedures. This allows us to produce the highest quality welds, provide competitive quotes and ensure a safer working environment for our employees.

All personnel are schooled in the Smith System and receive training on an ongoing basis. Every weld made by Smith Tank is identical, regardless of the location.

Tanks are built, maintained and repaired to tolerances exceeding codes API 650, 653, and 620

The results speak for themselves. Every project is a reference to our quality of work. Repeat customers are proof for our commitment to excellence and on-going success.

Smith Tank & Steel, Inc. employees are proud of their work and strive for perfection,





NEW CONSTRUCTION - API 650 & 620

Smith Tank & Steel, Inc. is recognized as a national leader for the construction of field-erected tank projects. All work is performed in accordance with American Petroleum Institute 620, 650 and AWWA standards. We engineer, design, fabricate and erect tanks any size from small shop built tanks to field-erected tanks in excess 315' diameter. No job is too small or large for our experienced team, If a turnkey project interests you, we can handle the project from tank foundations, tank erection, painting, insulation and associated piping. Materials used include carbon steel, stainless steel, alloys, aluminum and other exotics.

We construct the following:

- External Floating Roof Tank
- Internal Floating Roof Tank
- Double Deck Floating Roof Tanks
- Cable Suspended Internal Floating Roof
- Aluminum Floating Roof Tanks
- Umbrella & Dished Dome Roof Tanks
- Geodesic Dome Roof Tanks
- MESA Bottom Tanks
- Double Bottom Tanks
- Double Wall Tanks
- Low Temperature
- Clarifiers
- Open Top Tanks
- Supported Cone Roof
- Self-supported Cone Roof Tanks
- Spheres





TANK REPAIR



Smith Tank & Steel, Inc. offers maintenance services and on-site repair for all API aboveground storage tanks per API 653.

Our Expertise Includes:

- **Shell Inserts** - removing and replacing damaged or corroded tank shell plates
- **Modifications** - modifying and replacing manways, nozzles, associated piping, internal heating coils, ladders, platforms and other tank appurtenances
- **Foundation Work** - repair or replacement foundations
- **Bottom Replacements** - removing and replacing of bottoms, including contaminated soils, secondary containment liner and cathodic protection systems.
- **Roof Replacements** - removing and replacing damaged or corroded roof and structures, including internal or external floating roofs and supplying and installing floating roof seals.
- **Shell Nozzle Hot Taps**
- **Emission Reduction Devices**
- **Tank Re-leveling & Jacking Services**
- **Emergency Repair Work**
- **Floating Roof Drain Systems**

We welcome the opportunity to meet with your staff to discuss maintenance requirements. We offer maintenance programs and repair services tailored to your needs.





FABRICATION SERVICES

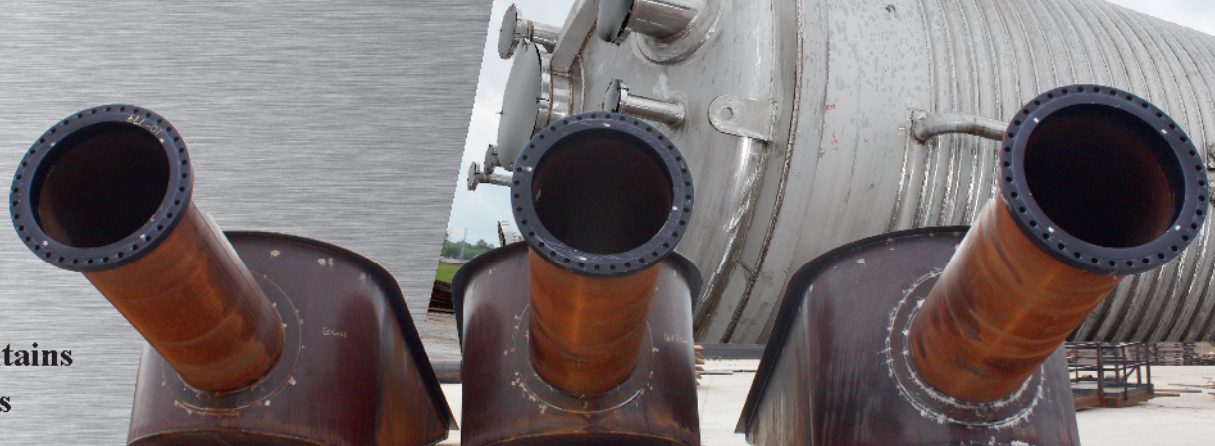
Smith Tank & Steel, Inc. can provide fabrication for your tank construction projects. With our industry leading safety record and our experienced engineers and technicians, we can design, fabricate, erect, and install tanks and vessels to meet all requirements for API, ASME, AWWA standards.

Our Fabrication Services Include:

- ASME pressure vessels
- Shop built API & AWWA tanks
- Plate rolling
- Plasma and oxy fuel burning
- Materials including carbon steel, alloys and aluminum.

Tank Appurtenances:

- Sumps
- Manways
- Thickened Inserts
- Nozzles
- Stairways
- Rolling Ladders
- Platforms
- Gauge Pole
- Smith Tank Fabrication maintains ASME A, R, U and U2 stamps





TURNKEY TANK & TERMINAL EPC SERVICES



Smith Tank & Steel, Inc. services Upstream Production and Gathering, Midstream Pipeline, Downstream Petroleum Refining, Terminals, Power, Pulp and Paper, Aviation, Petrochemical Industries and Government Projects.

All design, engineering and fabrication is done in-house for single tanks or complete terminal facilities. Fabrication takes place at Smith Tanks headquarters in Gonzales, L.A. Field erection is performed by Smith Tank & Steel, Inc. crews who specialize in the construction and repair of aboveground welded storage tanks as well as field erection of ASME vessels.

Some of our services include:

- Civil Design & Foundation Work
- Cathodic Protection
- Secondary Containment / Leak Detection Liners
- Piping (Demo & Install)
- Paint & Coatings (Shop & Field)
- Terminal Expansions
- Mechanical
- Loading Racks
- Electrical & Instrumentation
- Commissioning

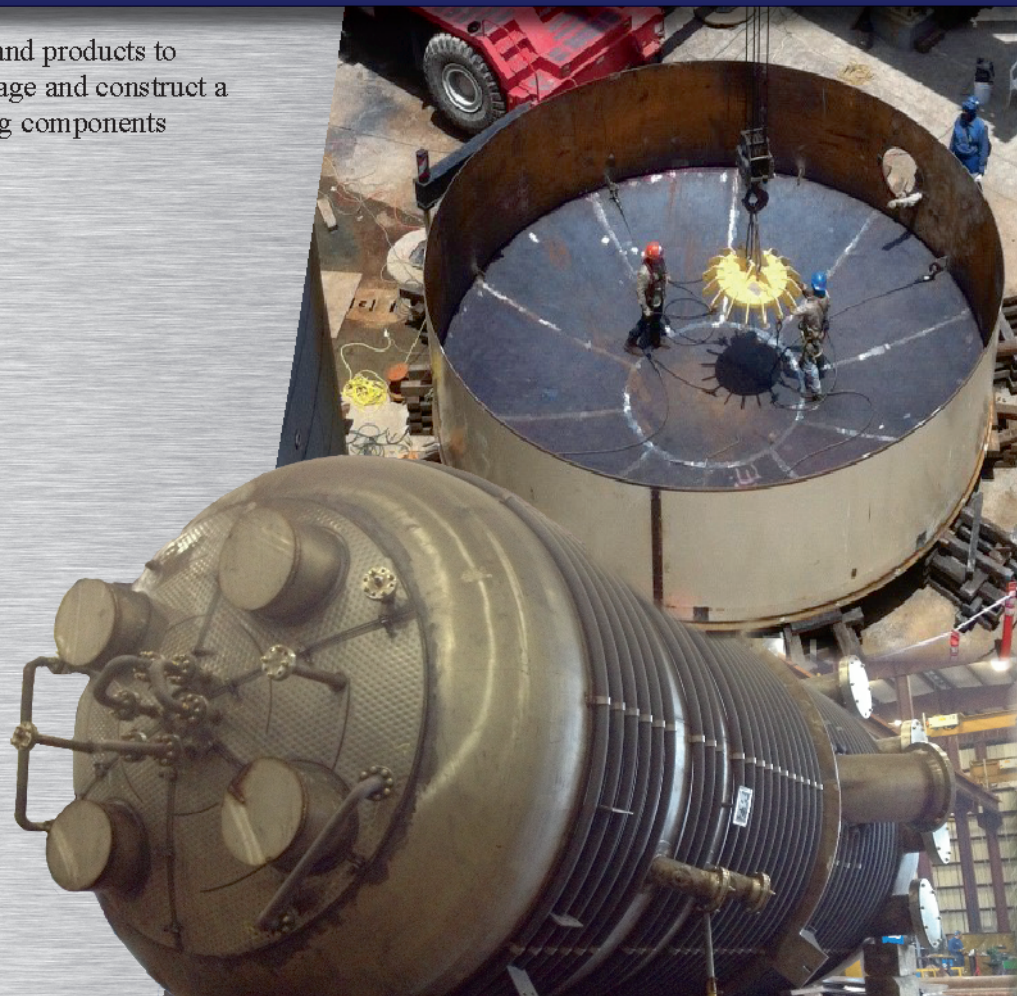




GENERAL CONSTRUCTION

Smith Tank & Steel, Inc. offers an array of services and products to compliance tank repair and construction. We can manage and construct a turnkey terminal project or supply any of the following components or services

- Pre-bid Site Surveys
- Estimating
- Project Management
- Onsite Fabrication and Repairs
- Structural Work
- Equipment Setting
- Design and Install pump pads
- Commissioning





COMMITMENT TO EXCELLENCE



Smith Tank & Steel, Inc. was built on a commitment to safety and to deliver the finest quality product, on-time and on budget.

We listen to our clients and employees. Positive feedback leads to improvements in safety and quality. The result is repeat business and a high employee retention rate.

All employees at Smith Tank & Steel, Inc. take pride in their contribution to the “Smith Way”. This means excellence from administration to estimating, procurement, engineering, fabrication and final field construction. We realize that all projects must be built to the highest standards in the business, cost-effectively and accident-free. Each manager at Smith Tank & Steel, Inc. has spent years in the field and knows what it takes to get the job done right - “The First Time”.

Smith Tank & Steel - *Quality Tanks Built by Quality People.*

